

Focus on Innovation

"We will fight our battles not on the low road to commoditization, but on the high road of innovation."

- Howard Stringer, Chairman and CEO, Sony Corporation

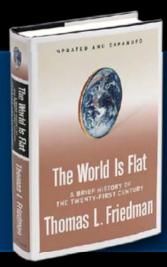
"Constant reinvention is the central necessity at GE... We're all just a moment away from commodity hell."

- Jeffrey Immelt, Chairman and CEO, GE

"We've committed ourselves to a business model that relies on continual innovation" - Sam Palmisano, IBM CEO

"Economic competition in the flat world will be more equal and more intense... the most important attribute you can have is creative imagination."

- Thomas Friedman



What Is Innovation?

- Significant value created for society or business:
 - -Creates new industries and markets
 - -Spurs productivity and economic growth
 - -Fuels wealth creation and profits
 - -Generates high-value, higher-paying jobs
 - -Raises standard of living
- Innovation has to be useful as well as unique
- Requires looking beyond today's problems

But why is this so important now?



Why is Innovation such a business imperative?

Our environment is constantly changing

- **Innovation**
- Technologies: Internet, IT, bio-informatics,
- Market conditions: competition, commoditization . . .
- Socio-economic: globalization, trade barriers . . .

Society

Business

Technology

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Society

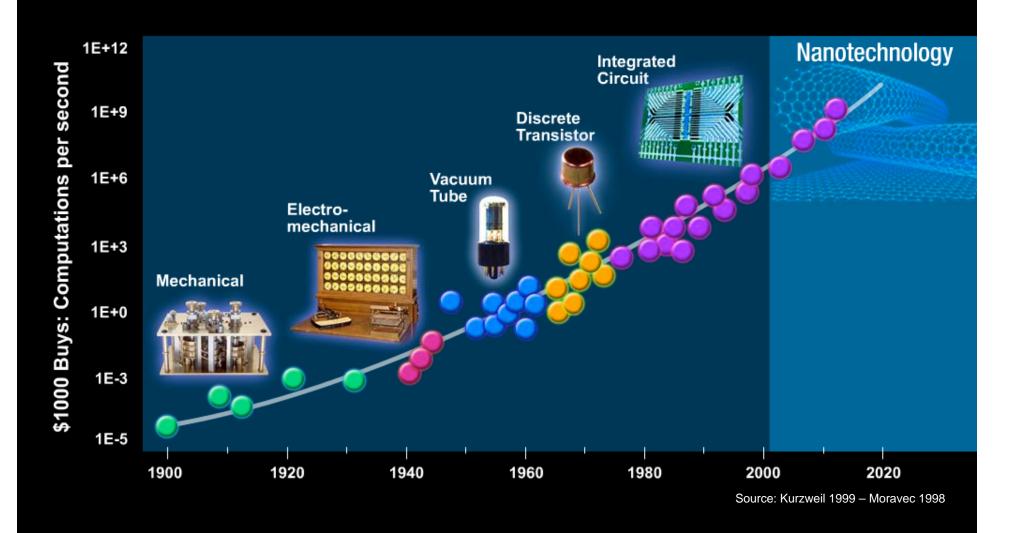
Business

Technology

Innovation is indispensable to

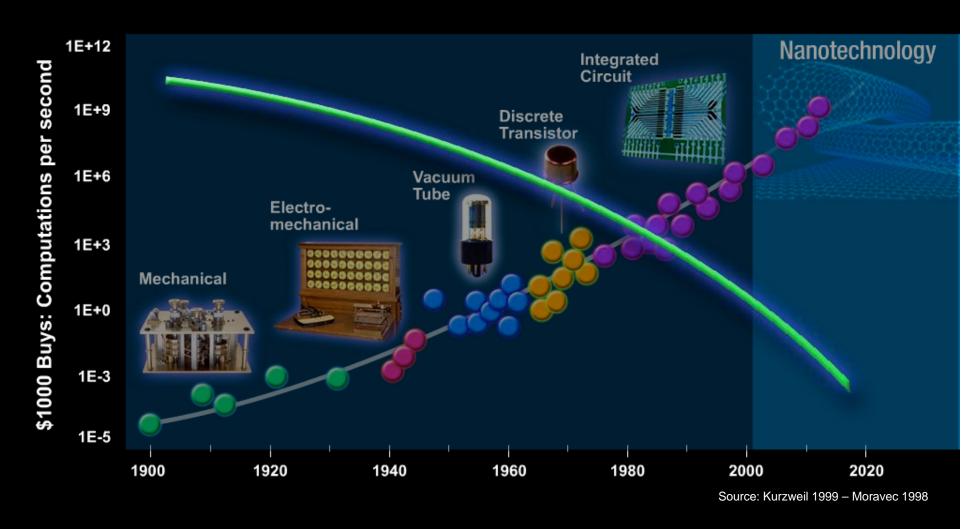
- adapt to changes
- go after new opportunities
- ward off competitors
- preserve leadership position

Accelerating Advances in Technology



MARK THE

Accelerating Advances in Technology Driving Costs Steadily Downward



MARKATAN



Evolution of Systems

- Global, integrated
- Market facing, services oriented
- Complex, unpredictable



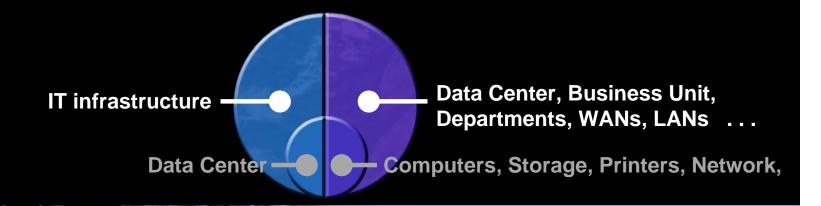
Evolution of IT Systems

Evolution of IT Systems 1960s, '70s and Early '80s



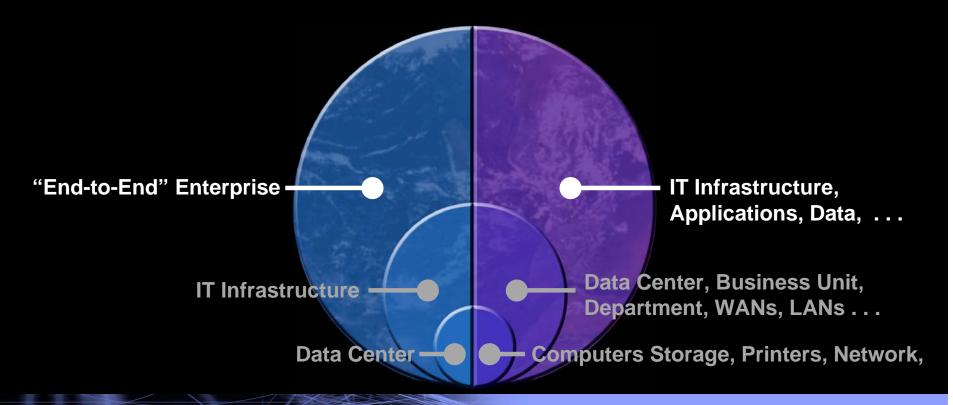
MINISTER.

Evolution of IT Systems 1980s and Early '90s

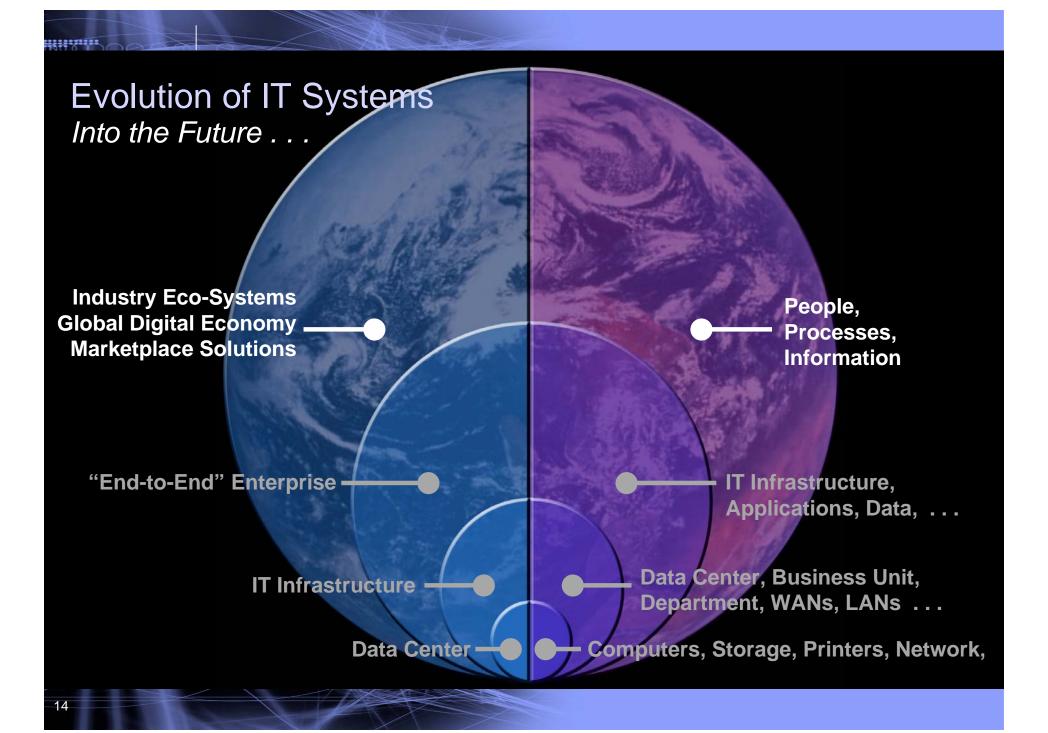


MINISTER.

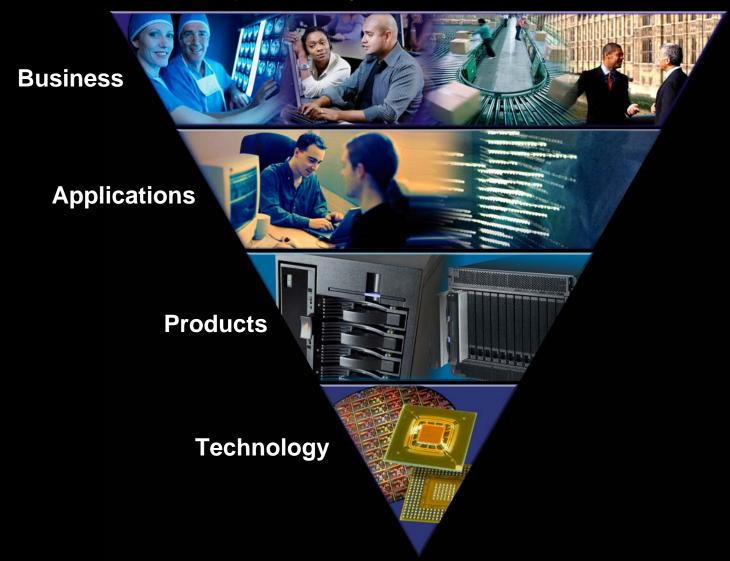
Evolution of IT Systems *Mid '90s to Present*



MARK THE



Evolution of Marketplace Systems



Market Facing Systems

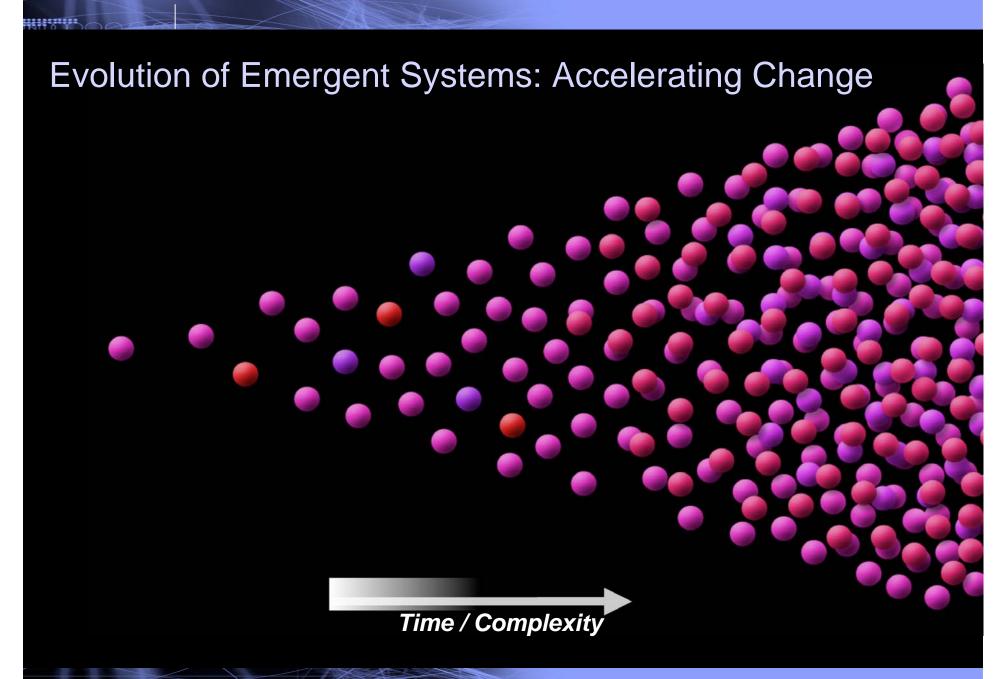


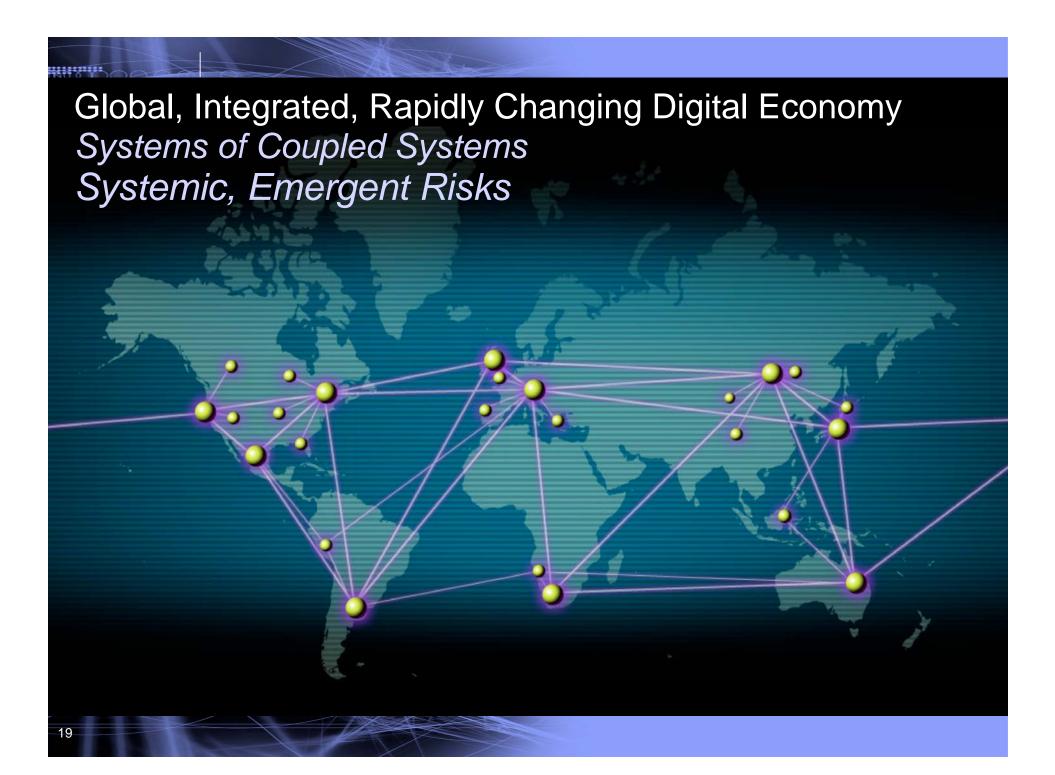
Back Office Systems

People and Services



Machines and Products





Some Key System Grand Challenges

- Cloud Computing
- Global Integrated Enterprises
- Virtual Worlds





Business and Consumer Services



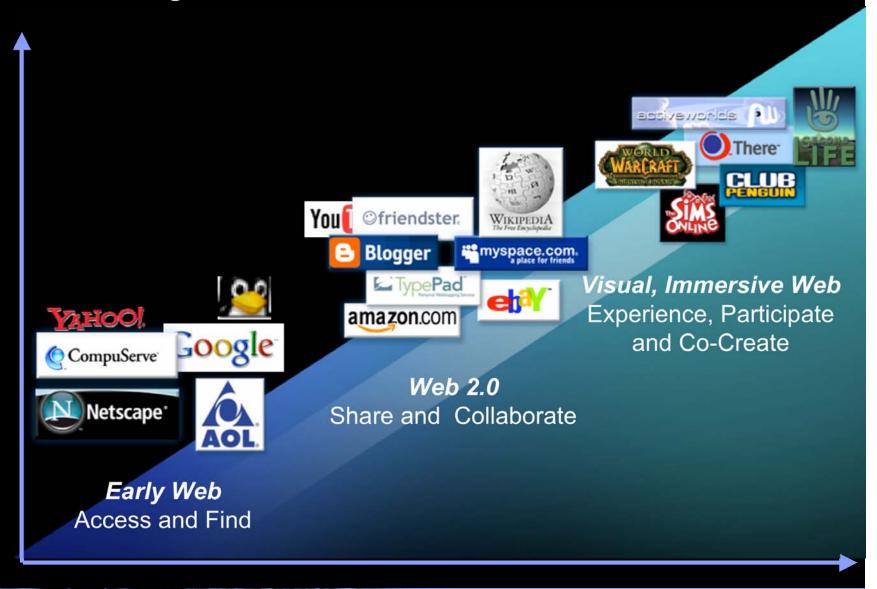
WHY WILL

Real-time Information

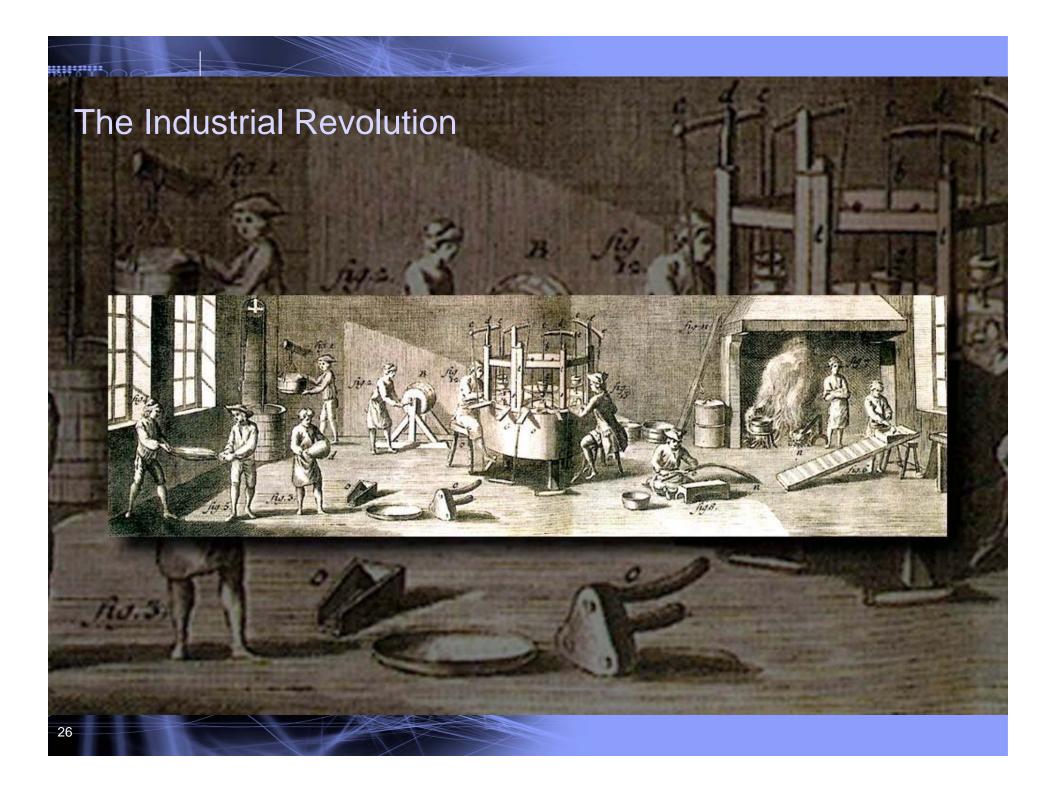




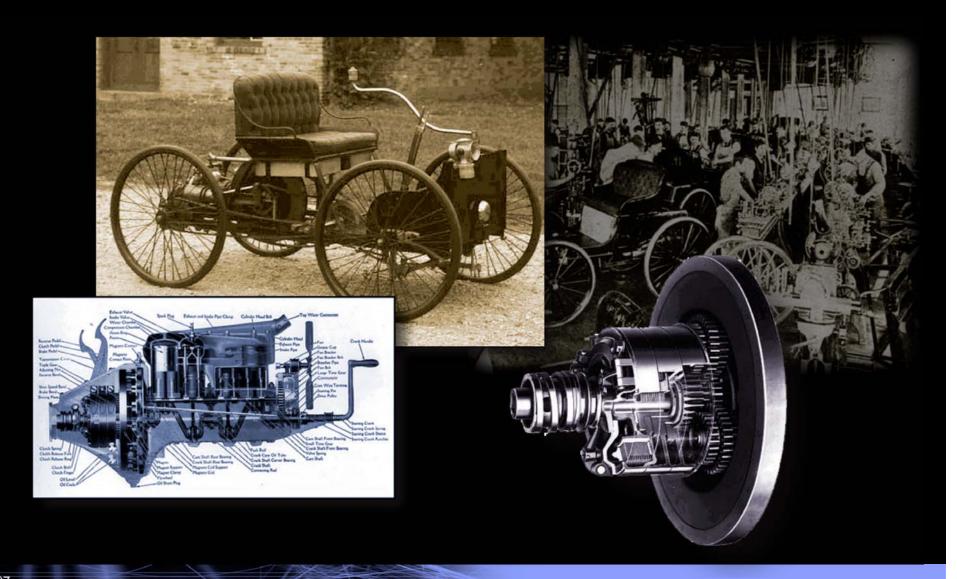
Continuing Web evolution



MIN WHILE



Evolution of Manufacturing

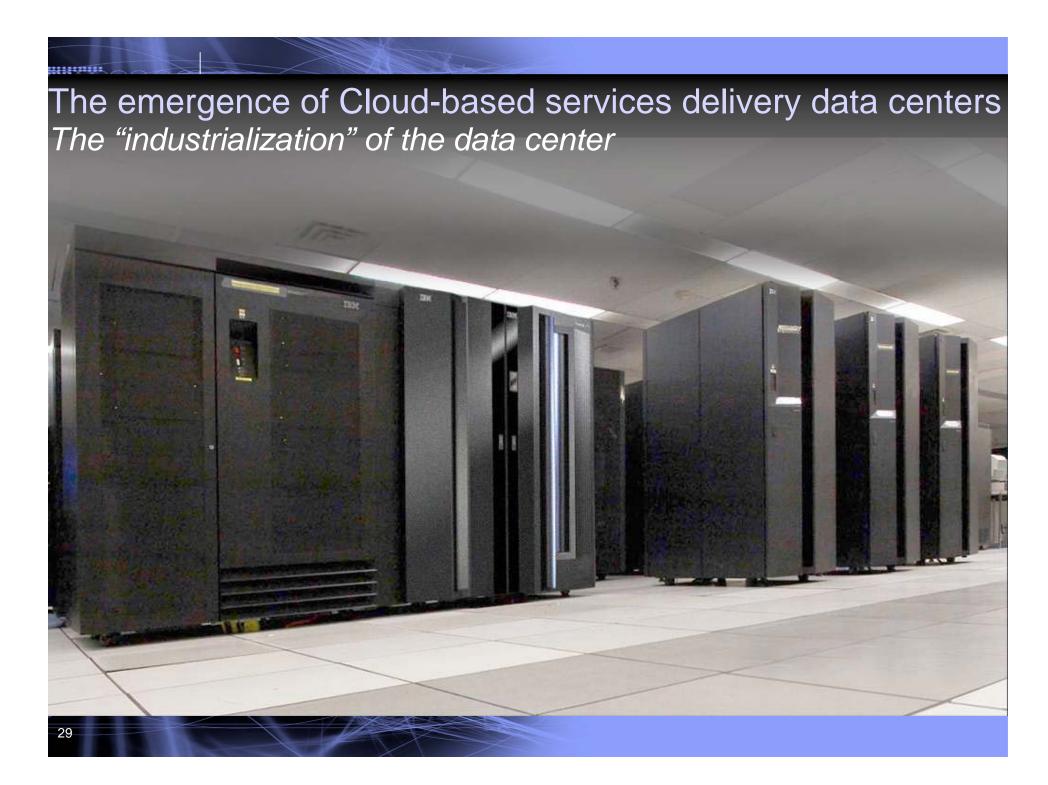


Leadership in Manufacturing Toyota Production System

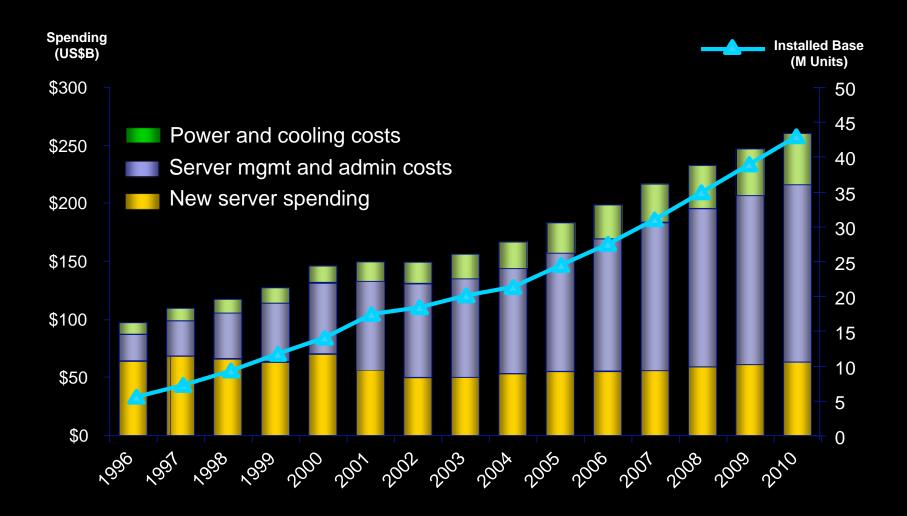
- Supply chain
- Just-in-time production
- Continuous improvement





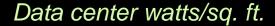


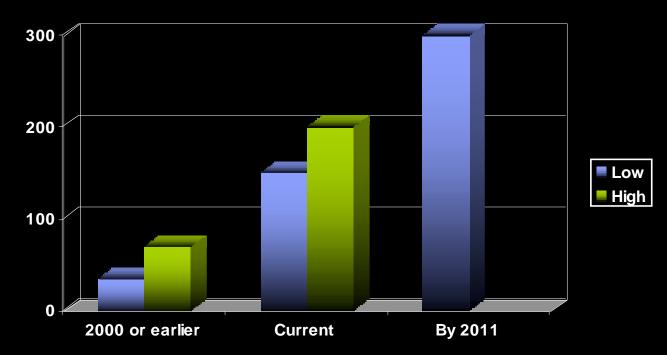
IT infrastructure growth



IT energy crisis

 During the next 5 years, most datacenters will spend as much on energy as they do on hardware

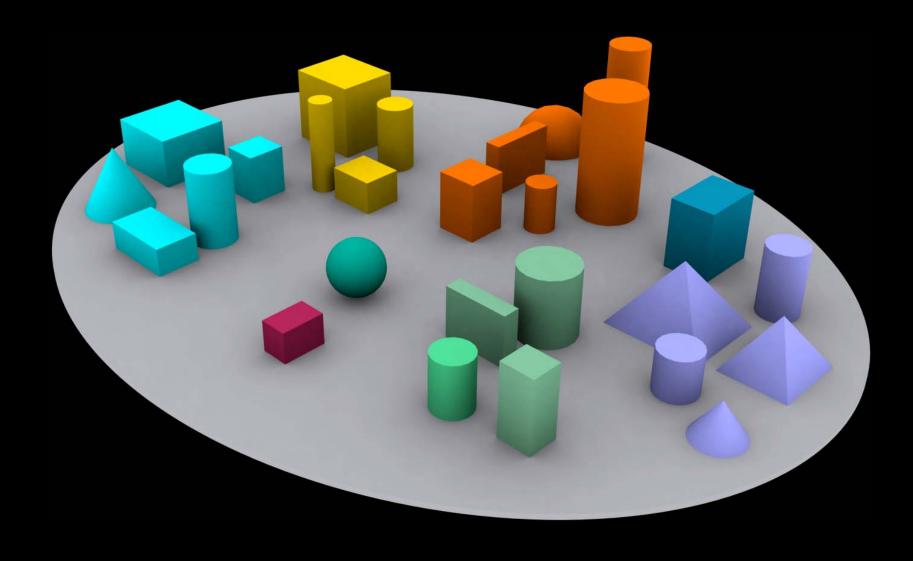




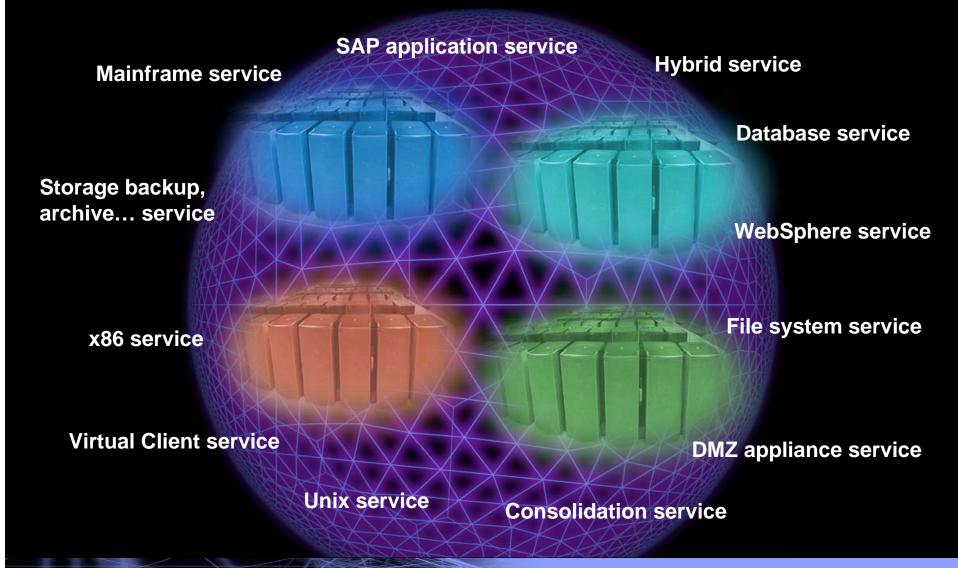
Doesn't include energy needed to remove heat... can increase overall power requirements by 80% to 120%



Data Center "Ensemble" Approach To IT Simplification



Virtualized, Federated Ensembles – SOA/Grid Protocols



What does it take to be world-class in services delivery? *Flexible, Adaptable Architectural Frameworks*



Some Key System Grand Challenges

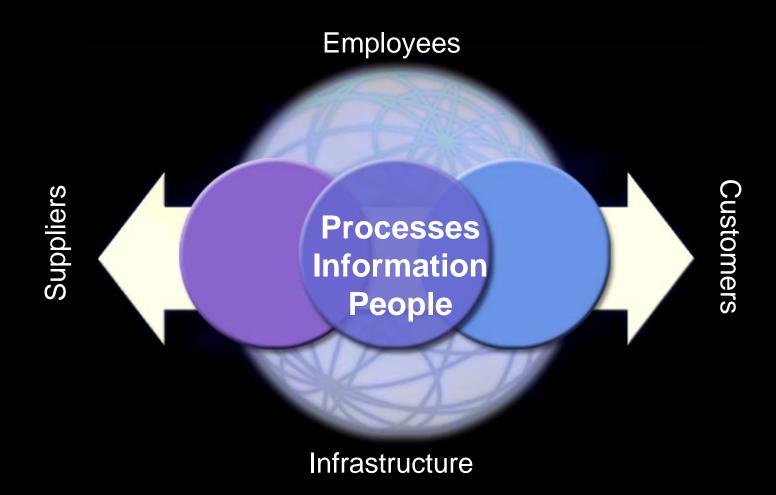
Cloud Computing

Globally Integrated Enterprises

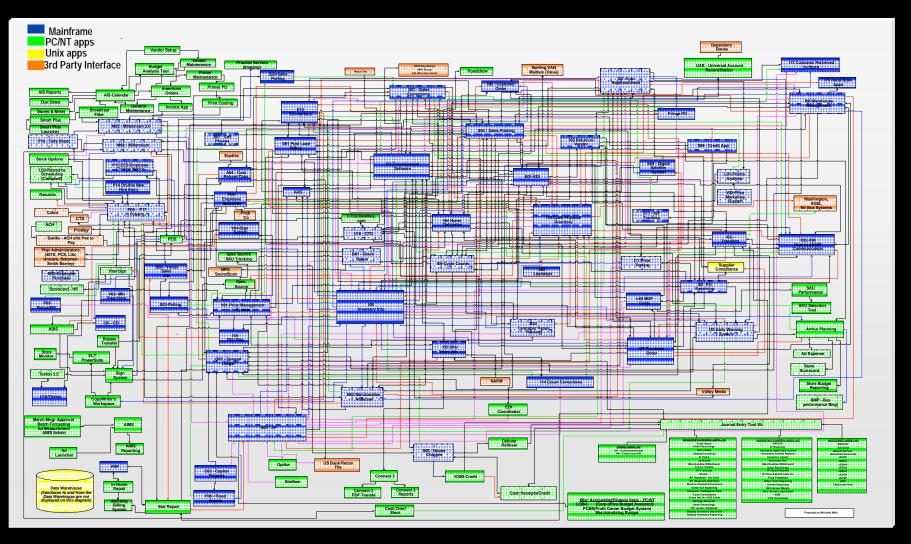
Virtual Worlds



Globally Integrated Business and Organizational Systems



Business Realities



Actual Application Architecture for Consumer Electronics Company

NAME OF TAXABLE PARTY.



Computer Assisted Engineering Systems

Strategy Collaboration



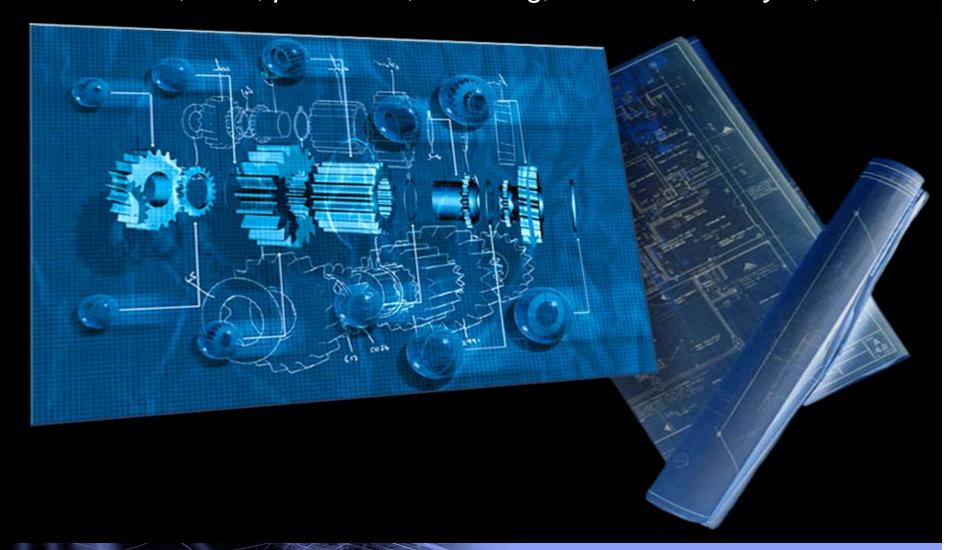
Design / Simulation



Operation / Maintenance

Manufacturing

Computer Assisted Business and Organizational Systems Architectures, tools, processes, modeling, simulation, analysis, . . .



Computer Assisted Business and Organizational Systems

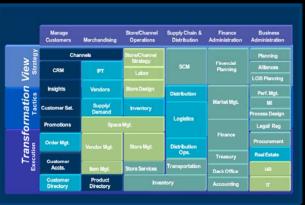
Strategy Collaboration



Operation / Feedback-loop



Business Designs and Architectures



Implementation (SOA)



Some Key System Grand Challenges

- Cloud Computing
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Human – Machine Interactions Early Days – Machine Oriented Interfaces

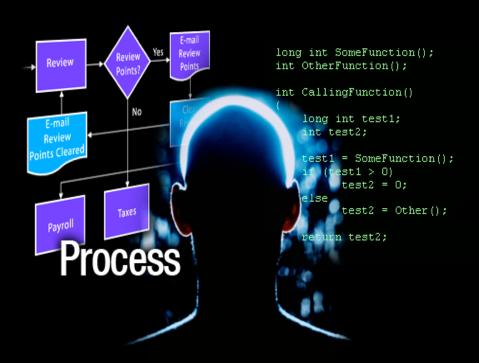




Human

Computer

Human – Machine Interactions Graphical User Interfaces (GUI) – Xerox PARC (late 1970s)





Human

Graphical View

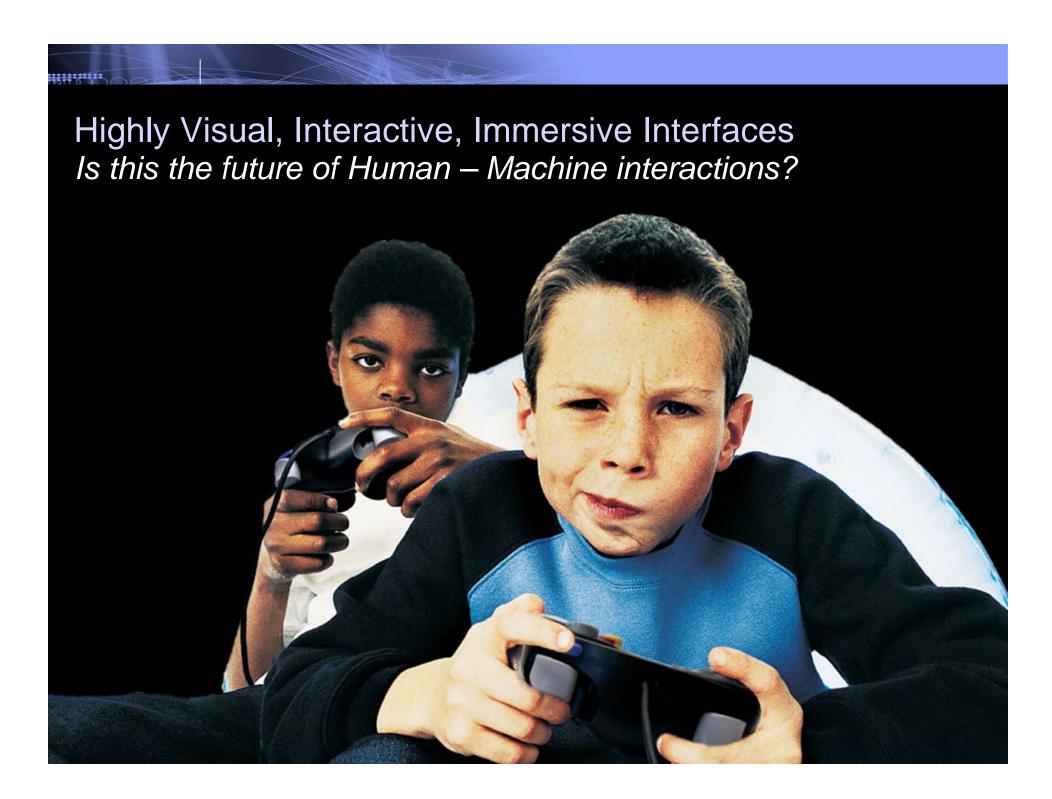
Human – Machine Interactions Web Browser – GUI based





Human

The Web



Human – Machine Interactions Highly Visual, Real Time, Immersive



Human

Virtual/Hybrid World



Early Adopters

Marketing & Sales



Collaboration and Events





Education and Training



Process Management, Rehearsal, and Operations

Early Adopters – Education & Training

- Connect with experts and teachers from around the world
- Train, rehearse, role play, and certify as individuals and teams in virtual world
- Simulation of real world environments for more effective learning and retention



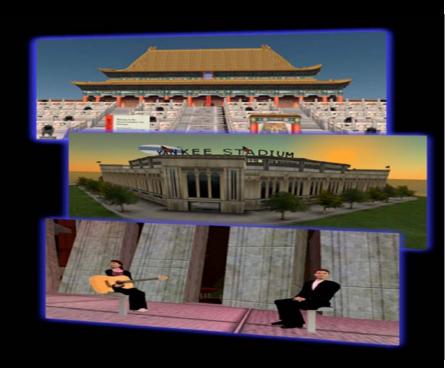




Early Adopters – Collaboration & Events

- Recreate real world destinations and events to stimulate awareness and sales
- Provide a new perspective to immerse spectators in action
- Provide new collaboration capabilities to enhance and increase effectiveness
- Provide forums to support innovation









Process Rehearsal, Management, and Operations

- Use rehearsals to optimize business and technical processes - especially where equipment is costly/complex and risk is great
- Use virtual environment Product Life Cycle management to speed time to market and to reduce cost and errors.
- Manage real-world operations more effectively with 3D cues in virtual environment







Early Adopters – Marketing & Sales

- Test market with low cost prototype gain feedback
- Support complex product sales especially where 3D matters
- Provide entertaining sales and brand experiences – link virtual and real sales







Knowledge Economy



Industrial Economy

Transition to the Knowledge Economy

Deepening Integration of IT into all aspects of Business and Society

Business, Societal and Lifestyle Innovation

Accelerating Advances in Technology

Talent: Critical Requirement for Innovation Leadership The 21st Century Demands Uniquely-Skilled People

- Value of education increases during times of change
- Challenges and opportunities reside at the intersection of business and technology
- Curricula must transform to reflect the realities of today and tomorrow









21st Century Skills

Science & Technology, Business & Management, Social & Communication Skills



"Classic" Skills

Overriding Educational Objective Develop or Enhance the Leadership Skills for Dealing With:

Complex SystemsTechnical SkillsComplex MarketsBusiness SkillsComplex OrganizationsPeople Skills

Into the Future . . . A Stream of Disruptive Innovations **Software as a Service Services Sciences** Web 2.0 Offshoring **Game players iPods** SOA Virtual Worlds Petaflop supercomputers GIE **Mashups Cloud Computing Flat World**

